IA Global Capital is pleased to welcome Jules Wurlod as Managing Director

Experienced M&A and sustainability advisor brings deep expertise across ESG, circular business models, strategy, and environmental economics to IA Global Capital

NEW YORK – September 2, 2026 – IA Global Capital ("IAGC"), a New York and London-based, technology-focused investment bank, is pleased to announce that Jules Wurlod has joined the firm as Managing Director.

Dr. Wurlod brings extensive experience across M&A advisory, management consulting, sustainability, environmental economics, and academia. Most recently, he served as M&A Director for Circular Businesses at Houlihan Lokey since 2020. His core industry focus is circular technology services—including DaaS, ITAM, ITAD, recommerce, and trade-in—where he has advised leading companies in the space, identifying opportunities to strengthen business models, improve operational performance, and enhance strategic and transaction value.

Prior to Houlihan Lokey, Dr. Wurlod was a Project Leader at The Boston Consulting Group, advising Fortune 500 companies and government leaders across Europe and the Middle East on corporate strategy, sustainability, industrial policy, and consumer goods.

Dr. Wurlod began his career in academia and has published in leading peer-reviewed journals on environmental economics, energy, innovation, and consumer behavior. He holds a PhD in Environmental Economics and an M.Sc. in International Economics from the Geneva Graduate Institute, as well as a B.Sc. in Business Economics from HEC Lausanne.

"We are very pleased to welcome Jules to IAGC," said Eric Gebaide, Managing Partner of IA Global Capital. "He brings a distinctive combination of transaction experience, strategic advisory expertise, and deep knowledge of sustainability and ESG. His ability to connect these considerations to business performance and strategic outcomes will be highly valuable to our clients across the technology and services sectors."

"Jules brings a thoughtful and highly differentiated perspective to the firm," added Andres Pieczanski, Managing Partner. "We are particularly excited about the opportunity to build on our capabilities in the rapidly evolving circular technology sector, where changing business models and growing demand for more sustainable solutions are creating significant opportunities for growth and M&A."

"I am excited to join IA Global Capital and to work alongside a team with a strong track record in technology and IT services," said Dr. Wurlod. "IAGC has built a differentiated platform for advising entrepreneurial and growth-oriented businesses, and I look forward to helping clients navigate the strategic considerations around sustainability and ESG while remaining focused on growth, value creation, and successful transactions."

About IA Global Capital

IA Global Capital is a technology-focused investment bank providing M&A advisory, capital raise advisory, strategic growth advisory, and direct investing services to software, services, and technology organizations. With offices in New York and London, the firm serves clients across the U.S., Europe, and global markets.

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