

IA Global Capital Welcomes Derrick Raymond as Senior Advisor

Veteran corporate development executive brings 25-plus years of M&A strategy leadership, deep buy-side and sell-side advisory expertise, and an extensive network of founders, private equity, and strategic acquirers to IAGC's technology and services practice.

NEW YORK August 4, 2026 - IA Global Capital ("IAGC"), a New York and London-based, technology-focused investment bank, today announced that Derrick Raymond has joined the firm as Senior Advisor.

Mr. Raymond is one of the longest-serving and most respected corporate development executives in the IT and professional services sector. He spent 18 years at KPMG - including as Principal - where he founded and built the firm's Corporate Development function, served on the Investment Committee, and sourced and closed acquisitions that added new capabilities and helped fuel the growth of KPMG's business. Rather than advising on deals from the outside, he was the buyer - executing transactions across AI, cybersecurity, data analytics, enterprise applications, vertical technology, and management consulting. Prior to KPMG, he served as Managing Director of Corporate Development at BearingPoint, was a founding member of an international consulting firm, and served in the White House under President George H.W. Bush.

That firsthand experience evaluating and integrating many dozens of acquisitions gives Mr. Raymond a practitioner-level lens on what separates a strong company from one that merely looks good on paper - a perspective built over 25-plus years evaluating and acquiring AI, cybersecurity, advisory, and technology services businesses, and staying active in every acquisition from day one. His network spans the Big Four and large systems integrators, founders of boutique specialists, corporate development teams across the Global 1000, private equity and venture investors, and investment banks focused on technology and business services - relationships he now brings directly to IAGC's clients preparing for a sale.

"We are thrilled to welcome Derrick to IAGC," said Eric Gebaide, Managing Partner of IA Global Capital. "Few advisors bring his combination of strategy and transaction expertise, tenure, and trust built over decades on the corporate development side of the table. Derrick has spent his career helping some of the most active acquirers in the industry find, evaluate, close, and integrate deals - that perspective is exactly what founders, management teams, and private equity need when they're preparing their business for a sale. He is a natural fit for our clients and our platform."

In addition to his Senior Advisor role at IAGC, Mr. Raymond is Founder and Managing Partner of Founders Camp Capital (www.founderscampcapital.com), a private investment firm pairing operating and transaction experience with AI and digital transformation capability to back founder-led technology and professional services businesses in the lower middle market. As an independent sponsor, the firm invests deal-by-deal, partnering with AI builders and with the specialist firms enterprises depend on to operate and transform. Alongside his work with IAGC and Founders Camp Capital, Mr. Raymond will continue to provide his own independent consulting services and serving on boards.

"IAGC's reputation for deep technology sector expertise and its hands-on, senior-led approach to every engagement made this an easy decision," said Mr. Raymond. "Having spent my career on the corporate development side, I know firsthand what separates a well-prepared company from one that isn't ready for a sale process. I'm looking forward to bringing that perspective to IAGC's clients."

About IA Global Capital

IA Global Capital is a technology-focused investment bank providing M&A advisory, capital raise advisory, strategic growth advisory, and direct investing services to software, services, and technology organizations. From offices in New York and London, IAGC has advised on transactions with acquirers including Francisco Partners, Vista Equity Partners, Hexagon, FactSet, Wavestone, Perficient, and KPMG, among others. IA Global Capital LLC is a U.S. subsidiary of IA Global Capital Holding LLC and is registered for securities in the United States through FINRA and the SIPC. IA Global Capital Partners LLP is registered in the United Kingdom and is an appointed representative of Strata Global Limited, which is authorized and regulated by the Financial Conduct Authority.

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